

Pfizer Confidential



Notification of Discount and Pricing Offers

November 1, 2021

Dear Health Care Provider,

I am writing to provide notification of offers related to the launch of Prevnar 20™ (Pneumococcal 20-valent Conjugate Vaccine) and other pricing and discount changes for Pfizer Vaccines.

Prevnar 20 Launch Discount – Effective November 1, 2021 to December 31, 2021

Pfizer is providing up to a 5% Launch Discount on Prevnar 20 (for adult patients) orders placed between November 1, 2021 and December 31, 2021 with a requested delivery date no later than Wednesday, January 5, 2022. Please consult your Pfizer Vaccines Representative or Contract Administrator for the specific discounts available on your contract.

The Prevnar 20 Launch Discount is available to customers enrolled in a Pfizer Discount Agreement for orders placed through www.pfizerprime.com, Pfizer Customer Service (800-666-7248), or a Pfizer Authorized Distributor.

Customers who are not currently enrolled in a Pfizer Discount Agreement are encouraged to enroll through their preferred participating Group Purchasing Organization or Physician Buying Group; or may contact Pfizer Customer Service or a Pfizer Authorized Distributor.¹

Increased Discounts on Prevnar 20 (Adult) and Prevnar 13® (Pneumococcal 13-valent Conjugate Vaccine [Diphtheria CRM197 Protein]) – Effective January 1, 2022

Beginning on January 1, 2022, the discount rate on existing Prevnar 13 and Prevnar 20 Performance Contracts will increase. The Increased Discount Rate applies to both Prevnar 13 and Prevnar 20 orders placed on January 1, 2022 or later.

Please consult your Pfizer Vaccines Representative or Contract Administrator for increased discounts available on your contract.

Prevnar Adult Temporary Inventory Returns Program – Effective December 15, 2021 to February 28, 2022

The ***Prevnar Adult Temporary Inventory Returns Program*** has been created to help support your ability to transition utilization in eligible adult patients from Prevnar 13 to Prevnar 20. The program allows customers to return in-date Prevnar 13 where Prevnar 13 cannot be used for pediatric populations.

The Program will be in effect from December 15, 2021 through February 28, 2022 and includes a Prevnar 20 proof of purchase in amounts at least equal to the amount of Prevnar 13 returned. A one-time return payment will be provided with available market discounts being subtracted from the total refund amount. Please see Prevnar Adult Temporary Returns Program Terms & Conditions for full program details.

Customers are encouraged to manage PCV13 inventory during the transition to Prevnar 20 to reduce the quantity of otherwise usable in-date Prevnar 13 that is returned. If you are a customer using both Prevnar 20 for adult and Prevnar 13 for pediatric populations, you should continue to use Prevnar 13 for those pediatric populations.



New List Pricing – Effective January 1, 2022

Effective January 1, 2022 the list prices for Prevnar 13, Prevnar 20, and Trumenba® (Meningococcal Group B Vaccine) will be adjusted. The new list prices are listed below.

Vaccine	New List Price Per Dose	New List Price Per Pack
Prevnar 13	\$225.68*	\$2,256.81/10 pack*
Prevnar 20	\$248.25*	\$2,482.49/10 pack*
Trumenba	\$167.40*	\$837.02/5 pack* \$1,674.04/10 pack*

* Excludes the federally mandated excise tax of \$0.75 per dose

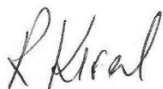
Purchase Option – Limited Time Discount Period: January 1, 2022 to February 23, 2022

Pfizer is applying a Purchase Option - Limited Time Discount to orders placed beginning on Friday, January 1, 2022 through Wednesday, February 23, 2022. This discount enables you to purchase Prevnar 13, Prevnar 20, and Trumenba at pre-increase list prices. Additional eligible contract discounts will also be applied to the new list price effective January 1, 2022 during the Limited Time Purchase Option Discount Period. Eligibility is limited to orders with a requested delivery date of no later than Friday, February 25, 2022.

As previously noted, the above-mentioned discounts are available to customers enrolled in a Pfizer Discount Agreement for orders placed through www.pfizerprime.com, Pfizer Customer Service (800-666-7248), and Pfizer Authorized Distributors. These discounts are not available to Federal Government customers, Vaccine Manufacturers, and Wholesalers/Distributors. Orders are subject to applicable credit limits and available supply. Pfizer reserves the right to restrict order quantities. Customers who are not currently enrolled in a Pfizer Discount Agreement are encouraged to enroll through their preferred participating Group Purchasing Organization, Physician Buying Group or may contact Pfizer Customer Service, or a Pfizer Authorized Distributor.¹

Please contact your Pfizer Vaccines Representative, Contract Administrator, or Pfizer Customer Service (800-666-7248) for additional assistance.

Sincerely,



Radife Kiral Develioglu

Regional President, North America
Pfizer Vaccines

¹ Please note that the availability of discounts from a Pfizer Authorized Distributor is subject to the specific terms of your purchase agreement with your Distributor

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